



Addendum No. 1 to
RFP 2526-05 Category 2 Technology Equipment (Wireless Access Points)-
Hardware, Labor/Installation & Configuration (E-Rate) 470#260001124
Addendum Dated: October 20, 2025
Original RFP Issued Date: October 1, 2025

All clarifications, updates and questions received are posted below with corresponding answers.

The following clarification is provided:

RFP Page 4, TIMELINE:

Districts Response to Questions ~~Friday~~ **Tuesday**, October 21, 2025

RFP Page 8:

Any contractor participating in this opportunity must have a valid California Class A-General Engineering Contractor's license and/or a California ~~Class C-4~~ **Class C-7 (Low Voltage Systems)** Contractor's license.

Q1: RFP states this type of contractors license is a must. Is this incorrect? This is for the installation of wireless AP's. I could see it having a Class C 7 or 10 but a C 4 has nothing to do with this as well as an engineering license.

A: A C-4 Contractors License is not required.

Q2: Can you confirm that this is NOT a public works project or the need to pay prevailing wage *unless* the RFP scope increases?

PUBLIC WORKS: Completion of this contract may require a service provider to install equipment and cabling which will increase the scope of this RFP and cause it to become subject to public works requirements. To the extent the project is considered to be a public works project, it will be subject to all applicable provisions of the Public Contract Code, Labor Code, and other laws, regulations, rules and other governmental requirements relating to public works construction, including, without limitation, requirements for payment of prevailing wages, and the successful vendor shall be required to know and comply with any and all such applicable requirements.

A: This RFP is a public works project based on the current scope. Prevailing Wage is required.

Q3: May vendors propose an equivalent non-Cisco solution so long as all functional requirements and deliverables are met. Will the District evaluate mixed-vendor proposals if they meet equivalence?

A: The District's network environment is standardized on Cisco infrastructure. Equivalent manufacturers may be considered; however, all proposed equipment must be fully compatible with the District's existing Cisco management platforms, including Cisco Meraki and Cisco Catalyst Center (or Cisco Catalyst Cloud

Management), and must support all related Cisco network protocols and features. Determination of true equivalency will be at the sole discretion of the District and is the burden of the contractor to prove.

Q4: The RFP includes Catalyst 8200L routers with NIM FXS/FXO modules. Is analog voice functionality a required part of the scope ?

A: This question does not apply to RFP 2526-05 Category 2 Technology Equipment (Wireless Access Points)- Hardware, Labor/Installation & Configuration (E-Rate) 470#260001124. Please refer to the Addendum for RFP 2526-04 Category 2 Technology Equipment (Switching, Routing, Modules)- Labor/Installation & Configuration (E-Rate) 470#260001124 for answer to this question.

Q5: Please clarify the intended role of the router Catalyst 8200L at each site. Does Catalyst 8200L (C8200L-1N-4T) only serve as a SDWAN device to connect each site ? or it serves more purpose than that ?

A: This question does not apply to RFP 2526-05 Category 2 Technology Equipment (Wireless Access Points)- Hardware, Labor/Installation & Configuration (E-Rate) 470#260001124. Please refer to the Addendum for RFP 2526-04 Category 2 Technology Equipment (Switching, Routing, Modules)- Labor/Installation & Configuration (E-Rate) 470#260001124 for answer to this question.

Q6: Are the existing aps in an outdoor enclosure for exterior ap's?

A: Yes, the existing outdoor access points are installed in weatherproof enclosures designed for exterior use.

Q7: Will new outdoor ap's fit in existing enclosure or do we need to provide one?

A: No, the new outdoor access points should come with enclosures designed for the new model.

Q8: Out of the 20 outdoor ap's are they all exterior?

A: Yes, all 20 outdoor access points are exterior installations.

Q9: Is there a breakdown of AP's per site?

A: Current AP locations will be provided.

Q10: Will a lift be needed?

A: No, in some cases a 14 ft ladder may be required.

Q11: You didn't include a License (LIC-CW-E) for the CW9163E-B access points qty 20, did you intentionally leave this off of the Bill of Materials, or do you need us to add the licenses for you?

A: No license will be needed for the 20 CW9163E-B.

Q12: In the RFP you have two sections that include the same school site locations, one section states "Hardware Only" and the other Section States "Labor/Installation & Configuration". Which Access Points will be installed by the Partner that gets awarded the contract?

A: All access points will need to be installed by the Partner.

Q13: Which access points will be hardware only?

A: None, all access points will need to be installed.

Q14: Will you please list part numbers and Qty's for each type?

A: Part numbers and quantity are listed on page 15 of the RFP.

Q15: Please advise. The district response the RFP questions said it is on Friday 10/21. The 21st is a Tuesday. Can you please confirm what the correct date is?

A: Districts Response to Questions will be Tuesday, October 21, 2025.

Q16: Please confirm whether the awarded contractor will install all new access points, or if this scope applies only to the labor/installation portion of the RFP.

A: All access points will need to be installed and configured in the Cisco wireless controller.

Q17: The scope states 'remove legacy APs,' but does not define whether the removed units are to be turned over to the District, disposed of by the contractor, or re-used. Please clarify the required handling of removed equipment.

A: Equipment should be removed from current mounts and moved to a central location on campus to be collected by DMUSD.

Q18: Should existing AP mounting brackets be reused, or should new manufacturer brackets be furnished for each location? Please confirm that existing Cat6 cabling will remain in place and be re-terminated as needed.

A: Current mounting brackets may be reused as long as the new access points are compatible. The current Cat6 cabling will remain in place.

Q19: If cabling is bad what would the contractor need to do going forward?

A: All existing cabling is currently active and functioning properly. If any cable is found to be defective during installation, the contractor should notify the district for direction before proceeding with replacement or repair.

Q20: If existing patch cords are bad what would the contractor need to do going forward?

A: All existing patch cords are currently in use and functioning properly. If any patch cord is found to be damaged or defective, the contractor should notify the district before replacing it.

Q21: Will the District provide credentials or administrative access for AP adoption, SSID configuration, and RF tuning?

A: Yes

Q22: No heat mapping is required

A: No heat mapping required.

Q23: Should cutovers occur outside instructional hours, and will District IT staff need to be on-site during cutover installation? What would the hours be for work?

A: Cutover should occur outside instructional hours and DMUSD IT staff will be on site during cutover. Work should be scheduled for when school is not in session or during breaks. Start time will be after 3 pm.

Q24: Will the District coordinate site access and security clearance for installation staff across all listed campuses?

A: A DMUSD Technician will be present during the installation of all campuses.

Q25: Would the site allow for material housing in empty rooms if available for ladders and small job carts?

A: Yes.

Q26: Would any ceiling grid labeling be required for visibility from floor? What size labeling would be needed?

A: No

Q27: Are the outdoor access points currently housed in NEMA enclosures? If so, can the new access points be installed within the existing enclosures, or will new NEMA boxes be required to accommodate the updated equipment?

A: Yes, the existing outdoor access points are installed in NEMA-rated enclosures. However, the new outdoor access points should come with enclosures designed for the new model rather than reusing the existing ones. All 20 outdoor access points are exterior installations.

Q28: If I need to register at a portal or prequalified, please let me know and we will do the needful.

A: There is no requirement for portal registration or prequalification.